

Job Opportunity

Heritage
automotive

Job Title	Business Manger
Location	Heritage Volkswagen Bristol
Reporting to	Sales Manager
Job Purpose	To achieve maximum, balanced profitability on sales of finance and insurance products.
Main Duties	<ul style="list-style-type: none">• Sell maximum amount of finance and insurance possible in line with market share/penetration targets• Ensure the implementation and management of sales and referral processes• Ensure highest degree of customer satisfaction to achieve customer loyalty• Work with Sales Specialist to ensure customer awareness of product range, including extended warranty and finance facilities• Help Retailer to achieve industry-leading standards of customer care and process efficiency
Essential requirements	The candidate must have drive, be committed and be self motivated. They must also be able to work in a team environment and have a record of achieving targets. Their attention to detail is as important as it is for the candidate to have good interpersonal skills.
Desirable requirements	A sales or finance background is preferred with knowledge of the various F & I products. Flexibility is a key ingredient when working within a small sales team.
Closing date for applications	19 th March 2010
If you are interested in this position please contact Mike Dowling Group HR Manager 07796177023 or email your CV to mike.dowling@heritageautomotive.co.uk quoting HAWebsite.	

Heritage Automotive is an equal opportunities employer